

FEE PROPOSAL WORKSHOP

Presented by Blueturtle Consulting
Hobart - Full day Workshop

Supported by:



Australian
Institute of
Architects



Refuel 7 FORMAL
CPD POINTS

Australian Institute of Architects

Blue Turtle Consulting combines research from the fields of fee psychology, behavioural finance, fee negotiations with consultants' own personal experiences of proposing and negotiating design fees

What is the best way to propose and negotiate design fees? Conducted by Blue Turtle, a consultancy that helps design firms achieve more financial success by adopting a new pricing strategy, the full-day workshops will teach participants how to write fee proposals that:

- increase fee levels
- raise conversion rates
- avoid scope creep
- write successful fee proposals

Workshop registration is strictly limited to 16 and offers 7.0 Formal CPD points. Lunch provided.

Location

Hobart – Mon 12 Nov: 9 am – 2pm **BOOK NOW**